## Advanced topics in Excel

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Basic Computer Science AA 19/20

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## 2. COUNT functions

The **COUNT** function counts the number of cells that contain numbers, and counts numbers within the list of arguments. Use the **COUNT** function to get the number of entries in a number field that is in a range or array of numbers. For example, you can enter the following formula to count the numbers in the range A1:A20: =**COUNT(A1:A20)**. In this example, if five of the cells in the range contain numbers, the result is **5**.

#### Syntax

COUNT(value1, [value2], ...)

The COUNT function syntax has the following arguments:

- **value1** Required. The first item, cell reference, or range within which you want to count numbers.
- value2, ... Optional. Up to 255 additional items, cell references, or ranges within which you want to count numbers.

**Note:** The arguments can contain or refer to a variety of different types of data, but only numbers are counted.

#### Remarks

- Arguments that are numbers, dates, or a text representation of numbers (for example, a number enclosed in quotation marks, such as "1") are counted.
- Logical values and text representations of numbers that you type directly into the list of arguments are counted.
- Arguments that are error values or text that cannot be translated into numbers are not counted.
- If an argument is an array or reference, only numbers in that array or reference are counted. Empty cells, logical values, text, or error values in the array or reference are not counted.
- If you want to count logical values, text, or error values, use the COUNTA function.
- If you want to count only numbers that meet certain criteria, use the COUNTIF function or the COUNTIFS function.

The **COUNTA** function counts the number of cells that are not empty in a range.

#### **Syntax**

COUNTA(value1, [value2], ...)

The COUNTA function syntax has the following arguments:

- value1 Required. The first argument representing the values that you want to count.
- value2, ... Optional. Additional arguments representing the values that you want to count, up to a maximum of 255 arguments.

#### Remarks

- The COUNTA function counts cells containing any type of information, including error values and empty text (""). For example, if the range contains a formula that returns an empty string, the COUNTA function counts that value. The COUNTA function does not count empty cells.
- If you do not need to count logical values, text, or error values (in other words, if you want to count only cells that contain numbers), use the **COUNT** function.
- If you want to count only cells that meet certain criteria, use the **COUNTIF** function or the **COUNTIFS** function.

Use COUNTIF, one of the statistical functions, to count the number of cells that meet a criterion; for example, to count the number of times a particular city appears in a customer list.

In its simplest form, COUNTIF says:

• =COUNTIF(Where do you want to look?, What do you want to look for?)

For example:

	А	В	
1	Data	Data	
2	apples	32	
3	oranges	54	
4	peaches	75	
5	apples	86	
=COU	NTIF(A2:.	A5,"apple	s")
=COU	NTIF(A2:.	A5,A4)	
=COU A5,A3		A5,A2)+C	COUNTIF(A2:
=COU	NTIF(B2:1	B5,">55")	1
=COU	INTIF(B2:1	₿5,"∽"&	B4)
	NTIF(B2:1 NTIF(B2:B		')-

## 3. Text functions

http://www.excel-easy.com/

Excel has many functions to offer when it comes to manipulating text strings.

#### Join strings

The CONCATENATE function in Excel is designed to join different pieces of text together or combine values from several cells into one cell.

The syntax of Excel CONCATENATE is as follows:

CONCATENATE(text1, [text2], ...)

Where **text** is a text string, cell reference or formula-driven value.

Below you will find a few examples of using the CONCATENATE function in Excel.

**Note.** In Excel 2016, Excel 2019, Excel Online and Excel Mobile, CONCATENATE is replaced with the CONCAT function, which has exactly the same syntax. Although the CONCATENATE function is kept for backward compatibility, it is recommended to use CONCAT instead because Microsoft does not give any promises that CONCATENATE will be available in future versions of Excel.

#### Concatenating the values of several cells

The simplest CONCATENATE formula to combine the values of cells A1 and B1 is as follows:

=CONCATENATE (A1, B1)

Please note that the values will be knit together without any delimiter, as in row 2 in the screenshot below.

To separate the values with a space, enter " " in the second argument, as in row 3 in the screenshot below.

```
=CONCATENATE (A1, "", B1)
```

	А	В	С	D
1	Source	e data	Result	Formula
2	Project	1	Project1	=CONCATENATE(A2, B2)
3			Project 1	=CONCATENATE(A2, " ", B2)

To separate the concatenated values with other delimiters such as a comma, space or slash, please see <u>Excel CONCATENATE formulas with special characters</u>.

#### Concatenating a text string and cell value

There is no reason for the Excel CONCATENATE function to be limited to only joining cells' values. You can also use it to concatenate various text strings to make the result more meaningful. For example:

=CONCATENATE (A1, " ", B1, " completed")

The above formula informs the user that a certain project is completed, as in row 2 in the screenshot below. Please notice that we add a space before the word " completed" to separate the concatenated text strings.

Naturally, you can add a text string in the beginning or in the middle of your Concatenate formula as well:

```
=CONCATENATE ("See ", A1, " ", B1)
```

A space (" ") is added in between the combined values, so that the result displays as "Project 1" rather than "Project1".

	A B		С	D				
1	Source data		Result	Formula				
2	Project	roject 1 Project 1 completed		=CONCATENATE(A2, " ", B2," completed")				
3			See Project 1	=CONCATENATE("See ", A2, " ", B2)				

#### Concatenating a text string and a formula-calculated value

To make the result returned by some formula more understandable for your users, you can concatenate it with a text string that explains what the value actually is.

For example, you can use the following formula to return the current date:

=CONCATENATE("Today is ",TEXT(TODAY(), "dd-mmm-yy"))

	A	В
1	Result	Formula
		=CONCATENATE("Today is ",
2	Today is 14-Jul-15	TEXT(TODAY(), "dd-mmm-yy"))

#### Using CONCATENATE in Excel - things to remember

To ensure that your CONCATENATE formulas always deliver the correct results, remember the following simple rules:

- Excel CONCATENATE function requires at least one "text" argument to work.
- In a single CONCATENATE formula, you can concatenate up to 255 strings, a total of 8,192 characters.
- The result of the CONCATENATE function is always a text string, even when all of the source values are numbers.
- Excel CONCATENATE does not recognize arrays. Each cell reference must be listed separately. For example, you should write =CONCATENATE (A1, A2, A3) instead of =CONCATENATE (A1:A3).

• If at least one of the CONCATENATE function's arguments is invalid, the formula returns a #VALUE! error.

#### "&" operator to concatenate strings in Excel

In Microsoft Excel, & operator is another way to concatenate cells. This method come in very handy in many scenarios because typing the ampersand sign (&) is much quicker than typing the word "concatenate" :)

Similarly to the CONCATENATE function, you can use "&" in Excel to combine different text strings, cell values and results returned by other functions.

#### Excel "&" formula examples

To see the concatenation operator in action, let's re-write the CONCATENATE formulas discussed above:

Concatenate the values in A1 and B1: =A1&B1

Concatenate the values in A1 and B1 separated with a space: =A1 & " " & B1

Concatenate the values in A1, B1 and a text string: =A1 & B1 & " completed"

Concatenate a string and the result of the TEXT / TODAY function: ="Today is " & TEXT(TODAY(), "dd-mmm-yy")

As demonstrated in the screenshot below, the CONCATENATE function and "&" operator return identical results:

1		Concatinating strings using "&" operator										
2	Sourc	e data	Result	Formula								
3	Project 1		Project1	=A3 & B3								
4												
5	Paul Smith		Paul Smith	=A5 & " " & B5								
6												
7	Project	1	Project1 completed	=A7 & B7 & " completed"								
8												
9	Project	2	See Project 2	="See "& A9 & " " & B9								
10												
11			Today is 29-Jun-15	="Today is " & TEXT(TODAY(), "dd-mmm-yy")								

#### Excel "&" operator vs. CONCATENATE function

Many users wonder which is a more efficient way to concatenate strings in Excel - CONCATENATE function or "&" operator.

The only essential difference between CONCATENATE and "&" operator is the 255 strings limit of the Excel CONCATENATE function and no such limitations when using the ampersand. Other

than that, there is no difference between these two concatenation methods, nor is there any speed difference between the CONCATENATE and "&" formulas.

And since 255 is a really big number and in real-life tasks someone will hardly ever need to combine that many strings, the difference boils down to the comfort and ease of use. Some users find CONCATENATE formulas easier to read, I personally prefer using the "&" method. So, simply stick to the concatenation technique that you feel more comfortable with.

#### **Extract info**

#### Left

To extract the leftmost characters from a string, use the LEFT function.

D1	D1 $\checkmark$ : $\times \checkmark f_x$ =LEFT(A1, 4)								
	А	В	С	D	E	F	G	н	1
1	example text			exam					
2									

#### Right

To extract the rightmost characters from a string, use the RIGHT function.

D1		: ×	$\checkmark f_x$	=RIGH	=RIGHT(A1, 2)					
	А	В	С	D	E	F	G	н	I	
1	example text			xt						
2										

#### Mid

To extract a substring, starting in the middle of a string, use the MID function.

D1	Ŧ	:	$\times$	$\sqrt{-f_x}$	=MID(	=MID(A1, 5, 3)					
	А		В	С	D	E	F	G	Н	I.	
1 (	example text				ple						
2											

Note: started at position 5 (p) with length 3.

#### Len

To get the length of a string, use the LEN function.

D1 $\overline{}$ : $\times \checkmark f_x$				=LEN(	A1)				
	А	В	С	D	Е	F	G	н	1
1	example text			12					
2									

Note: space (position 8) included!

#### Find

To find the position of a substring in a string, use the FIND function.

D1	-	: ×	$\checkmark f_x$	=FIND	=FIND("am", A1)					
	А	в	С	D	Е	F	G	н	1	
1	example text			3						
2										

Note: string "am" found at position 3.

#### Substitute

To replace existing text with new text in a string, use the SUBSTITUTE function.

D1	. Ψ	: ×	$\sqrt{-f_x}$	=SUBSTITUTE(A1, "Tim", "John")						
	А	В	С	D	E	F	G	Н	1	
1	Hi Tim			Hi John						
2										

#### **Separate Strings**

This example teaches you how to separate strings in Excel.

B2 ▼ : × ✓ fx								
	А	В	С	D	Е	F	G	н
1	Full Name	First Name	Last Name					
2	Smith, Mike							
3	Johnson, Matthew							
4	Williams, Janet							
5	Brown, Sandra							
6	Jones, Lisa							
7	Millar, Peter							
8								

The problem we are dealing with is that we need to tell Excel where we want to separate the string. In case of Smith, Mike the comma is at position 6 while in case of Williams, Janet the comma is at position 9.

1. To get the	first name.	use the	formula	below.
1. IO Set the	mot manne,		Iomana	0010111

B2	2 <b>*</b> E	× ✓ fx =RIGHT(A2,LEN(A2)-FIND(",",A2)-1)							
	А	В	С	D	E	F	G	Н	
1	Full Name	First Name	Last Name						
2	Smith, Mike	Mike							
3	Johnson, Matthew								
4	Williams, Janet								
5	Brown, Sandra								
6	Jones, Lisa								
7	Millar, Peter								
8									

Explanation: to find the position of the comma, use the FIND function (position 6). To get the length of a string, use the LEN function (11 characters). =RIGHT(A2,LEN(A2)-FIND(",",A2)-1) reduces to =RIGHT(A2,11-6-1). =RIGHT(A2,4) extracts the 4 rightmost characters and gives the desired result (Mike).

2. To get the last name, use the following formula.

C2	C2 • : × ✓ fx =LEFT(A2,FIND(",", A2)-1)									
	А	В	С	D	E	F	G	н		
1	Full Name	First Name	Last Name							
2	Smith, Mike	Mike	Smith							
3	Johnson, Matthew									
4	Williams, Janet									
5	Brown, Sandra									
6	Jones, Lisa									
7	Millar, Peter									
8										

Explanation: to find the position of the comma, use the FIND function (position 6). =LEFT(A2,FIND(",", A2)-1) reduces to =LEFT(A2,6-1). =LEFT(A2,5) extracts the 5 leftmost characters and gives the desired result (Smith).

3. Select the range B2:C2 and drag it down.

B2	2	× ✓ fx =RIGHT(A2,LEN(A2)-FIND(",",A2)-1)						
	А	В	С	D	E	F	G	н
1	Full Name	First Name	Last Name					
2	Smith, Mike	Mike	Smith					
3	Johnson, Matthew	Matthew	Johnson					
4	Williams, Janet	Janet	Williams					
5	Brown, Sandra	Sandra	Brown					
6	Jones, Lisa	Lisa	Jones					
7	Millar, Peter	Peter	Millar					
8								
9								

## 4. Debug a formula by using the Evaluate Formula feature

A way to evaluate formulas in Excel is the **Evaluate Formula** option that resides on the *Formulas* tab, in the *Formula Auditing* group.

	FORM	IULAS			
_		ā	回 Define Name 🔻	n Trace Precedents	函 Show Formulas
			''∰ Use in Formula -	📲 Trace Dependents	Error Checking 🔹
	lore tions ∗	Name Manager	r 🔐 Create from Selection	🔀 Remove Arrows 👻	🕏 Evaluate Formula
		-	Defined Names	For	mula Auditing

As soon as you click this button, the *Evaluate Formula* dialog box will pop up, where you can inspect each part of your formula in the order the formula is calculated.

All you need to do is click the **Evaluate** button and examine the value of the underlined formula part. The result of the most recent evaluation appears in italics.

Evaluate Formula	? ×
Reference: Sheet1!\$D\$1 The result of the previous evaluation.	E <u>v</u> aluation: = IF( <u>1</u> 5> <u>AVERAGE(B1:B5)</u> , "Good", "Bad")
To show the result of the appears italicized.	e underlined expression, click Evaluate. The most recent result           Evaluate         Step In         Step Out         Close

Continue clicking the **Evaluate** button until each part of your formula has been tested.

To end the evaluation, click the **Close** button.

To start the formula evaluation from the beginning, click Restart.

If the underlined part of the formula is a reference to a cell containing another formula, click the **Step In** button to have that other formula displayed in the *Evaluation* box. To get back to the

#### previous formula, click Step Out.

Evaluate Formula	8	x
Reference: Sheet1!\$E\$1	E <u>v</u> aluation: = IF( <u>D1</u> ="good",1,IF(D1="bad",0,""))	*
		Ŧ
To show the result of appears italicized.	of the underlined expression, click Evaluate. The most recent result	
	Evaluate Step In Step Out Close	

**Note.** The *Step In* button is not available for a cell reference pointing to another formula in a different workbook. Also, it is not available for a cell reference that appears in the formula for the second time (like the second instance of D1 in the screenshot above).

## 5. IsError

This example illustrates the **ISERROR function** in **Excel**.

1. For example, Excel displays the #DIV/0! error when a formula tries to divide a number by 0.

C2	C2 $\checkmark$ : $\checkmark$ $\checkmark$ $f_x$ =A2/B2											
	А	В	С	D	E	F	G	н	I.			
1	829	2	414.5									
2	953	0	#DIV/0!									
3	946	4	236.5									
4	604	4	151									
5	576	3	192									
6	554	5	110.8									
7	637	0	#DIV/0!									
8	560	2	280									
9	672	4	168									
10	728	10	72.8									
11												

The ISERROR function checks whether a value is an error and returns TRUE or FALSE.

2. Use the IF and the ISERROR function. If a cell contains an error, the value 5 is returned. If not, the value 100 is returned.

C2	C2 • : × ✓ fx =IF(ISERROR(A2/B2),5,100)										
	А	В	С	D	E	F	G	Н	1		
1	829	2	100								
2	953	0	5								
3	946	4	100								
4	604	4	100								
5	576	3	100								
6	554	5	100								
7	637	0	5								
8	560	2	100								
9	672	4	100								
10	728	10	100								
11											

## 6. Text to Columns

To separate the contents of one **Excel cell** into **separate columns**, you can use the 'Convert Text to Columns Wizard'. For example, when you want to separate a list of full names into last and first names.

1. Select the range with full names.

10	10R x 1C 🔻 Erady, Tom										
	A B C D E F G H										
1	Brady, Tom										
2	Manning, Peyton										
3	Peterson, Adrian										
4	Lewis, Ray										
5	Reed, Ed										
6	Polamalu, Troy										
7	Johnson, Andre										
8	Revis, Darrelle										
9	Brees, Drew										
10	Peppers, Julius 🗘										
11											

2. On the Data tab, in the Data Tools group, click Text to Columns.



The following dialog box appears.

3. Choose Delimited and click Next.

Convert Text to Columns Wiza	rd - Step 1 of 3			?	×
The Text Wizard has determined If this is correct, choose Next, o			t describes your dat	ta.	
Original data type Choose the file type that best <u>D</u> elimited - Charact <u>Fixed width</u> - Fields a	ters such as com	mas or tabs sep	arate each field. ces between each f	ield.	
Preview of selected data:					
1 Brady, Tom 2 Manning, Peyton 3 Peterson, Adrian 4 Lewis, Ray 5 Reed, Ed <					
	Cancel	< Back	Next >	<u>F</u> ini	ish

- 4. Clear all the check boxes under Delimiters except for the Comma and Space check box.
- 5. Click Finish.

Convert Text to Columns Wizard - Step 2 of 3	?	×
This screen lets you set the delimiters your data contains. You can see how your to in the preview below.	ext is aff	ected
Delimiters         Iab         Semicolon         ⊆ Comma         ⊆ Space         Other:		
Brady Tom Manning Peyton Peterson Adrian Lewis Ray Reed Ed	2	<b>^</b>
Cancel < <u>B</u> ack <u>N</u> ext >	<u>F</u> inis	sh 💦

Note: This example has commas and spaces as delimiters. You may have other delimiters in your data. Experiment by checking and unchecking the different check boxes. You get a live preview of how your data will be separated.

Result:

A	1 * :	× ✓	<i>f</i> ∞ Bra	ady				
	А	В	с	D	E	F	G	н
1	Brady	Tom						
2	Manning	Peyton						
3	Peterson	Adrian						
4	Lewis	Ray						
5	Reed	Ed						
6	Polamalu	Troy						
7	Johnson	Andre						
8	Revis	Darrelle						
9	Brees	Drew						
10	Peppers	Julius						
11								

### 7. Remove Unwanted Characters

The TRIM function returns a string with extra **spaces**, starting spaces and ending spaces removed. The CLEAN function **removes nonprintable characters** from a string.

1. For example, cell A1 below contains the string "Excel Easy "

B1		: ×	$\sqrt{-f_x}$	=TRIM	I(A1)				
	А	В	С	D	E	F	G	н	1
1	Excel Easy	Excel Easy							
2									

Note: the TRIM function returns the string "Excel Easy".

2. For example, cell A1 below contains a nonprintable character.

B1	Ŧ	: ×	$\checkmark = f_X$	=CLEA	N(A1)				
	А	В	с	D	E	F	G	н	1
1 [Ex	cel Easy	Excel Easy							
2									

Note: the CLEAN function removes this nonprintable character. Text imported from other applications may contain nonprintable characters.

# 8. Excel VLOOKUP tutorial for beginners - syntax and formula examples

Last Updated on 28-Sep-2019 by Anne Hennegar

Spreadsheets are known for having a number of formulas and functions. One that continually intrigues users is VLOOKUP. Excel does include additional information. But sometimes it's best to learn how to use VLOOKUP by following along with example spreadsheets.

VLOOKUP(lookup\_value,table\_array,col\_index\_num,[range\_lookup])

It looked too difficult and I couldn't see the immediate value. But sometimes pushing through difficulties can make things easier in the long run.

When it comes to learning Microsoft Excel formulas and functions, I like to start with an easy example. This training will provide two examples using different arguments and lookup values.

#### What is VLOOKUP in Excel?

VLOOKUP is an Excel function that allows you to search and retrieve a cell's content from one column and use it in another location. As you might guess, the "V" stands for **vertical** and relies on looking up data from the leftmost column of a **lookup table**.

This lookup column could be on the same sheet you're viewing or another within your workbook. The function requires a **common field** or **key** and four **arguments**. The function allows you to specify whether to use an **exact match** or **approximate match**.

Let's put these terms in context and give a real example of where and how it might be used. When I do website analysis, I use a number of tools. I export data from each service into a .CSV file or Excel .XLSX file. Each tool has its own file that I use to create a sheet within a workbook.

The problem is I have five worksheets in this workbook. I don't want to be switching between each sheet because that's not efficient. Moreover, I want to do some of my own calculations using other Excel formulas.

The solution is to find a common denominator or key between these worksheets. In this case, all the data files from my analysis tools have a field for the page URL. Using this common key, I can create a new spreadsheet and pull only the needed columns from each tool using VLOOKUP. Excel does all the heavy lifting. This allows me to concentrate on one worksheet with just the data I want.

#### Example 1 – One Sheet Using Approximate Match

Periodically, I've volunteered to work on local elections. I often get assigned the data analysis of the voter registration file. These files are massive.

One column contains the voter's birth date. However, I didn't want the voter's birth date to show on any of the final distributed files. But, I did want to do some age analysis.

Instead, I decided to create a segment based on age ranges and VLOOKUP. Excel would do a vertical lookup that returns the value from one column to the desired cell. Rather than showing a voter was 28, I would define them as "Young".

4	AutoSave 💽 off)	B 5.2	÷						
F	ile Home	Insert Page I	Layout Form	ulas Da	ita Revie	w Viev	v Develop	oer Add-	ins Help
Pas	ste	Arial B I U	•   🖽 •   🔕			€≣ ₹≣			General \$ • % •
	Clipboard	f2	Font	F2		Alignn	nent	15a	Number
H2	24 * 1	X V	f <sub>x</sub>						
2	А	В	С	D	E	F	G	н	
1	First	Last	DOB	Age	Segment			Age	Label
2	Sophia	Collins	9/23/1978		Mature				New
3	Evelyn	Bennett	2/14/1967	51	Mature			21	Young
4	Geneva	Allen	6/6/1990	28	Young				Mature
5	Silvia	Walsh	5/30/1983		Young			60	Senior
6	Katrina	Rodriquez	12/23/1998	19	New				
7	Sandy	Day	7/24/1973	45	Mature				
8	Dallas	Roberts	6/12/1952	66	Senior	-			1
9	Jamie	Harrington	8/22/1958	59	Mature				
10	Jermaine	Shelton	10/23/1977	4(	Mature				
11	Freddie	Baker	5/12/1968	50	Mature				
12									
13									
14									

Using VLOOKUP to determine Segments

#### **Understanding the VLOOKUP Function**

Let's refer to the screenshot above with my first fictitious voter, Sophia Collins. If you scan across to Column D (Age) you'll see she is 39 years old and in the "Mature" segment. The value of "Mature" in Column E was dynamically pulled in using Excel's VLOOKUP function.

The small table in columns H and I with blue headings is the **lookup table**. Microsoft refers to this lookup table as a **table\_array**. This is where I've defined my 4 age segments.

The way "Segment" works is if a voter is under 21, they are "New". From 21-38, they are "Young". From 39-59, they are "Mature". And if they are 60 or older they are "Senior".

In the case of Sophia, Excel would take her age of 39 from cell D2 and return the closest match from Column H. Both these columns contain age data, which is our common key.

When Excel found a match it would go to Column I and get the Label. The returned value was then copied to cell E2, the Segment. It might help to think of columns as being vertical. After all, this is a vertical lookup.

You might notice that the lookup table doesn't list every age. It doesn't have to because I'm using an **approximate match**. I'm telling Excel to find me the closest age.

For example, the next voter Evelyn Bennett is 51, but there is no value for 51 in Column H. In this case, 51 falls between 39 and 59 so she is also labeled "Mature".

As we stated, to use the VLOOKUP function there needs to a be a common key. In this case, it's age. Both columns D and H contain ages. The column headings and cell contents can be different and don't have to be an exact match.

#### **Deconstructing the Excel Function**

Let's peel away some of the mystery and display how VLOOKUP shows in the Excel formula bar. In this illustration, I've clicked cell D2.

2	A	В	С	D	E	F	G	н	D	
1	First	Last	DOB	Age	Segment			Age	Label	
2	Sophia	Collins	9/23/1978	в 39	TRUE)			18	New	
3	Evelyn	Bennett	2/14/1967	51	Mature		0	21	Young	
4	Geneva	Allen	6/6/1990	28	Young		-	39	Mature	
5	Silvia	Walsh	5/30/1983	35	Young			60	Senior	
6	Katrina	Rodriquez	12/23/1998	19	New					
7	Sandy	Day	7/24/1973	45	Mature					
8	Dallas	Roberts	6/12/1952	66	Senior					
9	Jamie	Harrington	8/22/1958	59	Mature					
10	Jermaine	Shelton	10/23/1977	40	Mature					
11	Freddie	Baker	5/12/1968	50	Mature					
12									(a) (a) (a)	

Showing VLOOKUP in formula bar

[A] - This represents the VLOOKUP formula for Cell D2

=VLOOKUP(D2,\$H\$2:I\$5,2,TRUE)

- [B] Cell D2 is our first argument called Lookup\_value.
- [C] The cell range **\$H2\$2:\$I\$5** is our **Table\_array** and the second argument.
- [D] 2 is the Col\_index\_num from our Table\_array and the third argument.
- [E] TRUE is the **Range\_lookup** and the fourth argument.

The good news is the **Functions Arguments** dialog guides you through these elements so you don't need to type that long string in Excel's formula bar.

#### **Understanding the VLOOKUP Arguments**

The term "argument" isn't as complicated or negative as it sounds. If you're familiar with the Excel formula bar, an argument is what goes in between the parentheses (). It provides some sort of input value for an Excel function.

Some Excel functions have required arguments and others don't need arguments. For example, to compute the voter's age I also used the TODAY function **=TODAY()** which doesn't use any arguments. Some common argument examples include:

- cell range
- true/false logical value
- number

Using the formula from cell D2, here's how these four arguments work.



**1.** Lookup\_value – Think of this field as your starting point. In this example, I want to look up Sophia's Age from cell D2.

**2. Table\_array** – This is the cell range for your lookup table. This range lookup can be on your existing worksheet or another worksheet. In this example, I have a small table with the age groupings and corresponding label.

**3.** Col\_index\_num – This is column number on your lookup table that has the information you need. In our example, we want column 2 from the Label column. This will become our Segment name.

When we count, we're counting the columns on the lookup table. Even though the "Label" column is Column I or the 9th column, it's the 2nd column on the lookup table. Some people call this a **Column Index**.

**4. Range-lookup** – this field defines how close a match should exist between your Lookup\_value (D2) and the value in the leftmost column on our lookup table. In our case, we want an approximate match so we'll use "TRUE".

#### **Table Array Rules & Caveats**

There are several rules to remember about this table array.

• Rule 1 – The **left column must contain the values being referenced**. Leftmost doesn't mean it has to be in Column A. It's just the leftmost or first column on the table\_array. For example, on the lookup table above, the leftmost column is H.

- Rule 2 **You can't have duplicate values** in the leftmost column of the lookup range. I couldn't have two entries with the value "39" with one being "Mature" and another "39" for "Go Getter". Excel would complain.
- Rule 3 When referring to the lookup table, you want absolute cell references when you copy the VLOOKUP formula to other cells.

For example, if I want to use the same formula in cells E3 through E11, I don't want my lookup cell references shifting each time I move down to the next cell. I need the cell references to be constant. This is called an **absolute cell reference**.

After you define your lookup range of cells, you can press **F4**. This will cycle through absolute and relative cell references. You want to select the option that includes a \$ before your Column and Row. You can get around this if you know how to use <u>Excel name ranges</u>.

#### **Using VLOOKUP in Our Formula**

- 1. Add in the column where you'll enter the formula. In my case, I added Column E Segment.
- 2. Click cell E2.
- 3. Click your **Formulas** tab from the top menu.
- 4. Click the **Insert Function** button.
- 5. From the **Insert Function** dialog, type "vlookup" in the **Search for a function** textbox. You may also select it from the **Lookup & Reference** category.
- 6. Click Go.

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E2	•	× ✓	<i>fx</i> =						
1	A	В	С	D	E	F	G	н	1
1	First	Last	DOB	Age	Segment			Age	Label
2	Sophia	Collins	9/23/1978		-			18	8 New
3	Evelyn	Bennett	2/14/1967	1					1 Young
4	Geneva	Allen	6/6/1990					39	Mature
5	Silvia	Walsh	5/30/1983	35				60	) Senior
6	Katrina	Rodriquez	12/23/1998	li contra de la co					
7	Sandy	Day	7/24/1973						
8	Dallas	Roberts	6/12/1952	66					
9	Jamie	Insert Functio				7	×		
10	Jermaine	inselt runctio				1	^		
11	Freddie	Search for a fu	nction:						
12		vlookup	-				<i>C</i> -		
13		Nookup					Go		
14									
15		Or select a ca	tegory: Recomm	ended		~			
16		Select a function	o <u>n</u> :						
17		VLOOKUP							
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19		IFNA							
20		INDEX HLOOKUP						-	
21		MATCH							
22		IF					× .		
23		VLOOKUP(lo	okup_value,table	_array,col_ind	ex_num,ran	ge_lookup)			
24			alue in the leftmo					10-	
25			ow from a colum		By default, t	the table mu	st be		
26		sorted in an	ascending order.						
27									
28					11				
29		Help on this fu	inction		OK	c	ancel		
30						Leaders			

Finding the VLOOKUP function

7. Click **OK**. The **Function Arguments** dialog will appear with text boxes for the required arguments.

Function Arguments	? ×
VLOOKUP	
Lookup_value	1 = any
Table_array	1 = number
Col_index_num	1 = number
Range_lookup	1 = logical
specify. By default, the table must be sort Lookup_value is	= in table, and then returns a value in the same row from a column you in an ascending order. The value to be found in the first column of the table, and can be a se, a reference, or a text string.
Formula result =	
Help on this function	OK Cancel

VLOOKUP Required arguments

- 8. In Lookup\_value type D2. Or, you can click the cell.
- 9. In Table\_array type \$H\$2:\$I\$5. Note the \$ signs.
- 10. In Col\_index\_num type 2.
- 11. In **Range\_lookup** type **true**.
- 12. Your Function Arguments dialog should look like the following. Notice in the lower left, you can see the **Formula result**.

Function Arguments				? ×
VLOOKUP				
Lookup_value	D2	1	= 39	
Table_array	SHS2:155	Ť	= {18,"New";21,"Yo	oung";39, "Mature";60, *
Col_index_num	2	Ť	= 2	
Range_lookup	true	1	= TRUE	
Looks for a value in the leftmo specify. By default, the table m Range	ust be sorted in an asce <b>lookup</b> is a logical val	nding order. ue: to find the		e first column (sorted in
Formula result = Mature				
Help on this function			O	K Cancel



- 13. Click **OK**. You should now see "Mature" in cell E2.
- 14. Click cell E2.
- 15. Click the small green square (fill handle) in the cell's lower right corner to copy the VLOOKUP formula down the column.

=VLOOK	(UP(D2,\$H	\$2:1\$5,2,TR	UE)	
С	D	E	F	
В	Age	Segment		
9/23/1978	39	Mature		
2/14/1967	51		പ	
6/6/1990	28	-	~~	
5/30/1983		-		
				Click square to autofill

#### Example 2 – Multiple Excel Sheets & Exact Match

The second scenario also dealt with that same election file. This time there was an extra worksheet for political parties. The voter's party was listed as an alphanumeric value called "Pcode" and not the political party.

This coding wasn't intuitive. For example, "D" was for "American Independent Party", but some thought it meant "Democratic Party". Another difference was we needed an exact match for Party.

X							
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	D13		• (*	f <sub>x</sub>			
-	A	В	C	D		E	F
1	First	Last	Pcode				
2	Smith	Fred	A	1			
3	Robbins	Terry	1				
4	O'Neill	Susan	В				
5	Parker	Scott	D				
6	Perkins	Ralph	D				
7	Talbot	Angie	7				
8							
9							

needing lookup value

Again, the way to solve this problem was to use the worksheet with the **Pcode** and translation and have Excel use the VLOOKUP function for the **Party name**. I could then add a column called "Political Party" to my original worksheet to show the information from the lookup table.

#### Using the Starting VLOOKUP Example File

- 1. Download the starting Excel sample file. The file link is at the bottom of this tutorial.
- 2. Review the **Example 2 Voters** worksheet. It has voter first and last names, but only a PCODE.

3. Review the **Example 2 -Party Codes** worksheet. It has a listing of party codes and political names. Each of the Party Codes and Names are unique. You'll also note that Column A is in **sorted in ascending order**.

24	A	В	
1	PARTY CODE	NAME	
20	A	Democratic	
21	В	Republican	
22	С	Decline to State	
23	D	American Independent	
24	E	Citizen Party	
25	F	Communist	
26	G	Conservative	
27	H	Environmentalist	
28	I	Ind. Progressive	
29	J	Liberal	

Worksheet with Translated Code Names

4. Add your new column on the **Voters** worksheet that will display the info pulled from the Lookup table on the **Party Codes** worksheet. In my example, I added a column called Political Party in Column D. This is where I will insert the Excel function.

1	File H	ome li	nsert P	Page Layout	Form	ulas	Data Re\
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Pa	Paste			<u>u</u> - 1	- 3	» - <u>A</u> -	
	Clipboa		f5	Fon	it	7	
	<b>17</b> - (2)	- <b>E</b> K	M 🖪 🗆	] 🔻			1
	D2		• (=	f <sub>x</sub>		1	
1 2	A	В	С		D		E
1	First	Last	Pcode	e Politi	cal Part	y	
2	Smith	Fred	A				
3	Robbins	Terry	1				
4	O'Neill	Susan	В				
5	Parker	Scott	D				
6	Perkins	Ralph	D				
7	Talbot	Angie	7				
8		- Associated and					
9							

Add a new Excel column for lookup values

- 5. Place your cursor in the first blank cell in that column. In my example, this is cell D2.
- 6. Follow the Steps 3-7 from Example 1.

#### **Defining the Argument Values**

After you click **OK**, Excel's **Function Arguments** dialog appears and allows you to define the four values. You'll see that your starting cell and the formula bar show the beginning part of the function

=VLOOKUP(). The Function Arguments dialog adds the needed data elements that will display between ().

For illustration purposes, I have overlaid the Party Codes worksheet on top to show the relationships.



Mapping the VLOOKUP Function Arguments

After entering the required arguments, my dialog looks like the example below.

	VLOOK	UP	- (* X	✓ ƒ∗ =VLOOKUP(C2,	'Party Code	s'!A2:B45,2	2,False)				
24	A	В	С	D	E	F	G	Н	1	J	K
1	First	Last	Pcode	Political Party							
2	Smith	Fred	A	:"IA2:B45,2,False)	19						
3	Robbins	Terry	1		5 <b>5</b> 2 (						
4	O'Neill	Susan	В	Function Arguments		1				?	X
5	Parker	Scott	D			1					
6	Perkins	Ralph	D	VLOOKUP							
7	Talbot	Angie	7	Lookup_value	C2		1	= "A"			
8				Table_array	'Party Codes'	1A2·B45	-	= {1."Gree	n";2, "Reform	":3. "Whia":4	4. "Tslar
9			-	Col_index_num 2 = 2				.,			
10											
11				Range_lookup	False		1	= FALSE			
12			_					= "Democr	atic"		1
13	-			Looks for a value in the lef	tmost column c	fatable and	then returns			rom a colum	0. VOU
14 15	-			specify. By default, the tal					c same row n	om a colam	1,700
15				n	unan lankun	, in a lantant u	unitions for filmed i		atala in the fire	at asluma (a	antina lin
17				ĸ	ange_lookup				find an exact		
18							,				
19											
20				Formula result = Democra	tic						
20					1000						
22				Help on this function					OK	Car	ncel
23		-	-			-					

Mapped Values from Both Worksheets

You can see in the red outlined formula bar above, I now have more information based on my entries in the **Function Arguments dialog box.** You might also note that when I clicked the Party Codes worksheet to add in my Table\_array, Excel prepended the tab name before the cell range. However, I need to go back and enter my \$ signs.

The other item of interest is that when you build these functions, Excel displays the result in the **Formula result** = text line. This is great feedback which can show if your function is on target. In our example, we can see Excel looked up the Pcode of "A" and returned the Political Party "Democratic".

VLOOKUP is a powerful Excel function that can leverage spreadsheet data from other sources. There are many ways you can benefit from this function. In this example, I used a 1:1 code translation, but you could also use it for group assignments. For example, you could assign state codes to a region such as CT, VT, and MA to a region called "New England".

One important note about using Excel functions and formulas is you want to be careful when deleting columns. For example, in the final file I distributed, I omitted the Age column. So, after I completed my VLOOKUP and got my segments, I copied the cell values to a new Excel worksheet. If I had just deleted Column D, my Excel formula would've returned an error.

If you're trying to a do a horizontal lookup, you'll be happy to learn that <u>Excel has a HLOOKUP</u> <u>function</u>. I haven't done an HLOOKUP tutorial yet. If this interests you, let me know. However, Microsoft has released <u>a new lookup function called XLOOKUP</u> which is very versatile.

## 9. Pivot Tables

**Pivot tables** are one of **Excel**'s most powerful features. A pivot table allows you to extract the significance from a large, detailed data set.

Our data set consists of 213 records and 6 fields. Order ID, Product, Category, Amount, Date and Country.

	А	В	С	D	E	F	G	Н
1	Order ID	Product	Category	Amount	Date	Country		
2	1	Carrots	Vegetables	\$4,270	1/6/2016	United States		
3	2	Broccoli	Vegetables	\$8,239	1/7/2016	United Kingdom		
4	3	Banana	Fruit	\$617	1/8/2016	United States		
5	4	Banana	Fruit	\$8,384	1/10/2016	Canada		
6	5	Beans	Vegetables	\$2,626	1/10/2016	Germany		
7	6	Orange	Fruit	\$3,610	1/11/2016	United States		
8	7	Broccoli	Vegetables	\$9,062	1/11/2016	Australia		
9	8	Banana	Fruit	\$6,906	1/16/2016	New Zealand		
10	9	Apple	Fruit	\$2,417	1/16/2016	France		
11	10	Apple	Fruit	CT 401	1/16/0016	Canada		

#### **Insert a Pivot Table**

To insert a **pivot table**, execute the following steps.

- 1. Click any single cell inside the data set.
- 2. On the Insert tab, in the Tables group, click PivotTable.



The following dialog box appears. Excel automatically selects the data for you. The default location for a new pivot table is New Worksheet.

3. Click OK.

Create PivotTable						$\times$
Choose the d	Choose the data that you want to analyze					
Select a	table or ra	nge				
<u>T</u> able	e/Range:	Sheet1!SA	S1:SFS	214		1
🔿 <u>U</u> se an e	xternal da	ta source				
Ch	oose Conr	nection				
Coni	nection na	me:				
🔘 Use this	workbool	ds Data Mo	odel			
Choose wher	e you wan	t the Pivot	Table r	eport to be place	d	
New Wo     No     New Wo     No     New Wo     No     New Wo     New     New Wo     New     New Wo     New     Ne	rksheet					
◯ <u>E</u> xisting	Workshee	t				
<u>L</u> oca	tion:					1
Choose whether you want to analyze multiple tables						
🗌 Add this	data to th	ne Data <u>M</u> o	del			
				ок 🔓	Car	ncel

#### Drag fields

The **PivotTable Fields pane** appears. To get the total amount exported of each product, drag the following fields to the different areas.

- 1. Product field to the Rows area.
- 2. Amount field to the Values area.
- 3. Country field to the Filters area.

PivotTable Fields 👻 🗙				
Choose fields to add to	o report: 🗘 🔻			
Search	٩			
<ul> <li>Order ID</li> <li>✓ Product</li> <li>Category</li> <li>✓ Amount</li> <li>Date</li> <li>✓ Country</li> </ul>	reas below:			
<b>T</b> Filters	III Columns			
Country 🔻				
Rows	$\Sigma$ Values			
Product 🔻	Sum of Amou 🔻			
Defer Layout Upda	te Update			

Below you can find the pivot table. Bananas are our main export product. That's how easy pivot tables can be!

	А	В	С
1	Country	(All) 🔽	
2			
3	Row Labels 🔻	Sum of Amount	
4	Apple	191257	
5	Banana	340295	
6	Beans	57281	
7	Broccoli	142439	
8	Carrots	136945	
9	Mango	57079	
10	Orange	104438	
11	Grand Total	1029734	
12			

#### Sort

To get Banana at the top of the list, sort the pivot table.

1. Click any cell inside the Sum of Amount column.

2. Right click and click on Sort, Sort Largest to Smallest.



#### Result.

	А	В	С
1	Country	(All) 🔽	
2			
3	Row Labels 斗	Sum of Amount	
4	Banana	340295	
5	Apple	191257	
6	Broccoli	142439	
7	Carrots	136945	
8	Orange	104438	
9	Beans	57281	
10	Mango	57079	
11	Grand Total	1029734	
12			

#### Filter

Because we added the Country field to the Filters area, we can filter this pivot table by Country. For example, which products do we export the most to France?

1. Click the filter drop-down and select France.

Result. Apples are our main export product to France.

	А	В	С
1	Country	France 耳	
2		l	3
3	Row Labels 斗	Sum of Amount	
4	Apple	80193	
5	Banana	36094	
6	Carrots	9104	
7	Mango	7388	
8	Broccoli	5341	
9	Orange	2256	
10	Beans	680	
11	Grand Total	141056	
12			

Note: you can use the standard filter (triangle next to Row Labels) to only show the amounts of specific products.

#### **Change Summary Calculation**

By default, Excel summarizes your data by either summing or counting the items. To change the type of calculation that you want to use, execute the following steps.

- 1. Click any cell inside the Sum of Amount column.
- 2. Right click and click on Value Field Settings.



3. Choose the type of calculation you want to use. For example, click Count.

Value Field Settings	?	$\times$
Source Name: Amount		
Custom Name: Count of Amount		
Summarize Values By Show Values As		
Summarize value field by		
Choose the type of calculation that you want to use t data from the selected field	o sumn	narize
Sum A		
Average しろ Max Min Product V		
Number Format OK	Car	ncel

4. Click OK.

Result. 16 out of the 28 orders to France were 'Apple' orders.

	А	В	С
1	Country	France 🖵	
2			
3	Row Labels 斗	Count of Amount	
4	Apple	16	
5	Banana	7	
6	Carrots	1	
7	Mango	1	
8	Orange	1	
9	Beans	1	
10	Broccoli	1	
11	Grand Total	28	
12			

#### **Two-dimensional Pivot Table**

If you drag a field to the Rows area and Columns area, you can create a two-dimensional pivot table. First, insert a pivot table. Next, to get the total amount exported to each country, of each product, drag the following fields to the different areas.

- 1. Country field to the Rows area.
- 2. Product field to the Columns area.
- 3. Amount field to the Values area.
- 4. Category field to the Filters area.

PivotTable Fields 👻 🗙				
Choose fields to add to	o report: 🗘 🔻			
Search	٩			
<ul> <li>Order ID</li> <li>✓ Product</li> <li>✓ Category</li> <li>✓ Amount</li> <li>Date</li> <li>✓ Country</li> </ul>				
Drag fields between a	reas below:			
▼ Filters Category ▼	III Columns Product			
Rows Country	∑ Values Sum of Amou ▼			
Defer Layout Update Update				

Below you can find the two-dimensional pivot table.

	А	В	С	D	E	F	G	Н	I.	J
1	Category	(AII) 🔽								
2										
3	Sum of Amount	Column 💌								
4	Row Labels 🛛 🔻	Apple	Banana	Beans	Broccoli	Carrots	Mango	Orange	Grand Total	
5	Australia	20634	52721	14433	17953	8106	9186	8680	131713	
6	Canada	24867	33775		12407		3767	19929	94745	
7	France	80193	36094	680	5341	9104	7388	2256	141056	
8	Germany	9082	39686	29905	37197	21636	8775	8887	155168	
9	New Zealand	10332	40050		4390			12010	66782	
10	United Kingdom	17534	42908	5100	38436	41815	5600	21744	173137	
11	United States	28615	95061	7163	26715	56284	22363	30932	267133	
12	Grand Total	191257	340295	57281	142439	136945	57079	104438	1029734	
13										

To easily compare these numbers, create a pivot chart and apply a filter. Maybe this is one step too far for you at this stage, but it shows you one of the many other powerful pivot table features Excel has to offer.



## 10. Find Quick Answers With Excel Goal Seek

Last Updated on 30-Mar-2017 by AnneH

The days after elections people often ask "**what-if**" **questions**. Some races are close and the vote count goes on for days. In other cases, people want to know how many votes would've been needed to win. **Excel Goal Seek** is good tool for answering these and other forecasting questions.

#### What is Goal Seek?

Goal Seek is a built-in Excel tool that allows you to see how one data item in a formula impacts another. You might look at these as "cause and effect" scenarios. For example, you might be looking at your local election results and see:

	Votes	% of Votes
YES	4478	63.90 *
NO	2530	36.10
Total	7008	100

\* Needs approval from 2/3 of the voters

In our example, the YES votes are a majority, but shy of the required 2/3 approval to win the election. People quickly realize they were close, but which item do they change to find out how close. What would've made a difference?

Using Goal Seek we can change the value of various cells to see how the results change. This would allow you to answer these types of questions.

- How many "NO" voters needed to be converted to YES to win the election?
- How many more votes were needed by the YES team to win the election?
- If 500 more people voted could the YES team have won?

In each of these questions, the goal is to change a data value to see if the YES percentage went over that two-thirds mark or 66.67%. Rather than haphazardly changing cell values to see the results, Goal Seek can find the answers.

#### How to Use Excel Goal Seek

1. Create a spreadsheet in Excel that has your data.

	A	B	C	D	E
1	-				
2					
3	Bond Election		Votes	%	
4		YES	4478	63.90%	
5		NO	2530	36.10%	
6		TOTAL	7008		
7					
8					

- 2. Click the cell you want to change. This is called the "**Set cell**". In my example, this will be D4.
- 3. From the **Data** tab, select the **What if Analysis...**button
- 4. Select **Goal seek..** from the drop down menu
- 5. In the Goal Seek dialog, enter the new "what if" amount in the **To value** text box. (Remember to add the percentage sign if you have one.)

X								Book1	- Microso	ft Excel					
G	le Home	Insert	Page Layou	t Formulas	Data	Review	View	Develop	en						
Fro			- Conned	ng Refresh tions All -	Connectio Properties Edit Links nnections	57	Sort		Clear Reapply Advanced	Text to Columns	Remove Duplicates V	Data alidation Data Tool		What-If Analysis -	Group (
9	四 - 四 - 四	K. 14 10.	<b>-</b> <del>-</del>												
	D4	+ (*	fx	=C4/C6											
	A	В	С	D	E	F	G	Н	1	J	K	L	M	N	
1															
23	Bond Election		Votes	%											
4		YES	4478	63.90%	Goal Seek		?	×							
5		NO	2530	36.10%		1	2000	(arm)							
6		TOTAL	7008		Set cell		D4	1							
7					To value:		66.67%								
8					By changin	ng cell:		196							
9					_										
10						OK		Cancel							
11															
12 13															
13															
14															

In this example, we're asking Excel to replace the contents of cell D4 which is 63.90% with 66.67%. This is the percentage needed to win the election.

6. We also need to tell Excel which cell to change. Since we wanted to know the number of YES votes, we'll click C4.

X									Bo	ok1 - Microso	oft Excel	
E	ile Home	Insert	Page Layout	Formu	as Data	R	eview	View	Dev	eloper		
Fre	ess Web Text		s = Connecti		sh eropa	erties .inks	AZ↓ Z↓	AZA Sort	Filter	K Clear Reapply Advanced	Text to Columns	Remove I Duplicates Vali
	H) - (H + 13	K WA 10	-									
	C4	• (*	f <sub>x</sub>	=C4/C6								
	А	В	C	D	E	F		G	H	1	J	K
1												
2												
3	Bond Election		Votes	%								
4		YES	4478	63.90%	Goal Seek			? >	(			
5		NO	2530	10%	S <u>e</u> t cell:		D4	-				
6		TOTAL	7008		To yu		66.67%	1.100			_	
7												
8					By changin	g cell:	\$C\$4	E				
9						OK		Cancel				
10					3				-1			
11												
12												
13												
14							_				_	
15												

7. Click **OK**. Excel will overwrite the previous cell value with the new one.

X									Воо	k1 - Microso	ft Excel
46	ile Home	Insert	Page Layout	Formul	as Dat	a Re	view	View	Devel	loper	
Fr	ess Web Tex		- Connectio		sh 🔐 Prop	erties Links	10000 - 7	A Z Z A Sort	Filter	🖗 Clear 🚱 Reapply 🕝 Advanced r	Text to Column
a	<b>9</b> • (* - 🗐	K VA G									
	D4	- (-	fx =	=C4/C6							
	A	В	С	D	E	F		G	н	Í	1
1					-						
2											
3	Bond Election		Votes %								
4		YES	5054	66.64%							
5		NO	2530	33.36%							
6		TOTAL	7584								
7			Goal See	Status		?	×				
8			Goal Seek	ing with Cel	D4						
9			found a s				č.				
10			Target va	lue: 0.66	67	Pause					
11				alue: 66.6							
12				·	OK	Carrie	1				
13					ОК	Cance					
14							10				
15											1 2

8. If you wish to accept the new value, click **OK**.

#### **Goal Seek Requirements & Gotchas**

I can hear some readers yelling "wait.... don't accept the value". Actually, people may be yelling for two reasons.

If you look closely in the Goal Seek Status box, you'll see the **Target value:** reads: 0.6667 came from our 66.67%. But the **Current value:** shows as 66.64%. Excel rounded down and the revised YES value wouldn't win the election since 66.64% is less than 66.67%.

Another group may be asking why Excel didn't just take 66.67% of the TOTAL vote count 7008. And that leads us to a requirement of Goal Seek – formulas. **The Set cell in Step 2 must contain a formula**. In our example, the initial 63.90% was a formula using the YES value (C4) divided by TOTAL value (C6). So, we met that requirement.

	D4 🗸	f <sub>x</sub>	=C4/C6		
	А	В	C 🖡	D	E
1					
2					
3	Bond Election		Votes	%	
4		YES	4478	63.90%	
5		NO	2530	36.10%	
6		TOTAL	7008		
7					

If I just typed the value 63.90% and tried to use Goal Seek, I would see an Excel error stating "Cell must contain a formula".

Just as I used a formula in my set cell, I also used a formula for TOTAL in B6. This was the Sum of my YES and NO votes. Since this TOTAL cell was a formula, my TOTAL count automatically adjusted when Goal Seek changed the YES cell value. If I typed "7008" in cell C6, only the YES cell value would have changed.

The other requirement is **the cell you change in Step 6 can't contain a formula**. It must be a typed value.

As this example shows, Goal Seek is a nice tool that can quickly find the answers to different situations. Although this was a simple example, you can use the same tool for complicated spreadsheets containing many variables and formulas. Just remember, you many not always like the results.

## 11. Paired Sample t Test

Charles Zaiontz

#### Motivations

In **paired sample** hypothesis testing, a sample from the population is chosen and two measurements for each element in the sample are taken. Each set of measurements is considered a sample. Unlike the hypothesis testing studied so far, the two samples are not independent of one another. Paired samples are also called **matched samples** or **repeated measures**.

For example, if you want to determine whether drinking a glass of wine or drinking a glass of beer has the same or different impact on memory, one approach is to take a sample of say 40 people, and have half of them drink a glass of wine and the other half drink a glass of beer, and then give each of the 40 people a memory test and compare results. This is the approach with independent samples.

Another approach is to take a sample of 20 people and have each person drink a glass of wine and take a memory test, and then have the same people drink a glass of beer and again take a memory test; finally we compare the results. This is the approach used with paired samples.

The advantage of this second approach is the sample can be smaller. Also since the sampled subjects are the same for beer and wine there is less chance that some external factor (**confounding variable**) will influence the result. The problem with this approach is that it is possible that the results of the second memory test will be lower simply because the person has imbibed more alcohol. This can be corrected by sufficiently separating the tests, e.g. by conducting the test with beer a day after the test with wine.

It is also possible that the order in which people take the tests influences the result (e.g. the subjects learn something on the first test that helps them on the second test, or perhaps taking the test the second time introduces a degree of boredom that lowers the score). One way to address these **order effects** is to have half the people drink wine on day 1 and beer on day 2, while for the other half the order is reversed (called **counterbalancing**).

The following table summarizes the advantages of paired samples versus independent samples:

Paired Samples	Independent Samples
Need fewer participants	Fewer problems with fatigue or practice effects
Greater control over confounding variables	Participants are less likely to figure out the purpose of the study

Figure 1 – Comparison of independent and paired samples

Obviously not all experiments can use the paired sample design. E.g. if you are testing differences between men and women, then independent samples will be necessary.

#### How to perform paired t-test with Data analysis tool excel

Excel provides a data analysis tool that takes care of just about everything for matched samples. It's called t-test: Paired Two Sample for Means. In this section, I use it on the weight-loss data.

Null hypothesis: there is not loss of weight

#### Activate the data analysis tool

f you need to develop complex statistical or engineering analyses, you can save steps and time by using the Analysis ToolPak. You provide the data and parameters for each analysis, and the tool uses the appropriate statistical or engineering macro functions to calculate and display the results in an output table. Some tools generate charts in addition to output tables.

The data analysis functions can be used on only one worksheet at a time. When you perform data analysis on grouped worksheets, results will appear on the first worksheet and empty formatted tables will appear on the remaining worksheets. To perform data analysis on the remainder of the worksheets, recalculate the analysis tool for each worksheet.

- 1. Click the **File** tab, click **Options**, and then click the **Add-Ins** category.
- 2. In the Manage box, select Excel Add-ins and then click Go.

If you're using Excel for Mac, in the file menu go to **Tools** > **Excel Add-ins.** 

- 3. In the Add-Ins box, check the Analysis ToolPak check box, and then click OK.
  - If **Analysis ToolPak** is not listed in the **Add-Ins available** box, click **Browse** to locate it.
  - If you are prompted that the Analysis ToolPak is not currently installed on your computer, click **Yes** to install it.

#### How to perform the t-test

Here are the steps to follow:

- 1. Enter the data for each sample into a separate data array. For this example, the data in the Before sample are in column B and the data for the After sample are in column C.
- 2. Select Data | Data Analysis to open the Data Analysis dialog box.
- 3. In the Data Analysis dialog box, scroll down the Analysis Tools list, and select t-Test: Paired Two Sample for Means.

4. 4. Click OK to open this tool's dialog box. This is the dialog box

	Α	В	С	D	E	F	G	н	1	J
1				A Test D	ind Ture C	and the first	Manag		?	×
2		Before	After	t-lest P	Paired Two S	ample for	Means		f	^
3		198	194	Input						ОК
4		201	203	Variabl	le <u>1</u> Range:		\$B\$2:\$B\$12	1		_
5		210	200	Variabl	le <u>2</u> Range:		\$C\$2:\$C\$12	15	Ca	ancel
6		185	183	hunath	nesized Mear	Difference		D	E	lelp
7		204	200			Difference	.e.			
8		156	153	Lap	els					
9		167	166	Alpha:	0.05					
10		197	197	Output	options					
11		220	215		tput Range:			1		
12		186	184		w Worksheet	Phy	[			
13					v Workbook					
14				One	N TTOLKDOOK					
15				-						

- 5. In the Variable 1 Range box, enter the cell range that holds the data for one of the samples. For the example, the Before data are in \$B\$2:\$B\$12, including the heading. (Note the \$ signs for absolute referencing.)
- 6. In the Variable 2 Range box, enter the cell range that holds the data for the other sample. The After data are in \$C\$2:\$C\$12, including the heading.
- 7. In the Hypothesized Mean Difference box, type the difference between  $\mu 1$  and  $\mu 2$  that H0 specifies.

In this example, that difference is 0.

- 8. If the cell ranges include column headings, select the Labels check box.
- I included the headings in the ranges, so I selected the check box.
- 9. The Alpha box has 0.05 as a default. Change that value if you want to use a different  $\alpha$ .
- 10. In the Output Options, select a radio button to indicate where you want the results. I selected New Worksheet Ply to put the results on a new page in the work sheet.
- 11. Click OK.

Because I selected New Worksheet Ply, a newly created page opens with the results.

	A	В	С
1	t-Test: Paired Two Sample for Means		
2			
3		Before	After
4	Mean	192.4	189.5
5	Variance	377.6	342.9444444
6	Observations	10	10
7	Pearson Correlation	0.986507688	
8	Hypothesized Mean Difference	0	
9	df	9	
10	t Stat	2.824139508	
11	P(T<=t) one-tail	0.009955992	
12	t Critical one-tail	1.833112933	
13	P(T<=t) two-tail	0.019911984	
14	t Critical two-tail	2.262157163	
15			

Pearson Correlation Coefficient

The only item that's new is the number in cell B7, the Pearson Correlation Coefficient. This is a number between -1 and +1 that indicates the strength of the relationship between the data in the first sample and the data in the second. If the number is close to -1, high scores in the first sample are associated with low scores in the second, and low scores in the first are associated with high scores in the second. If the number is close to zero, scores in the first sample are unrelated to scores in the second. Because the two samples consist of scores on the same people, you expect a high value.

Cell B8 shows the H0-specified difference between the population means, and B9 shows the degrees of freedom.

The remaining rows provide t-related information. The calculated value of the test statistic is in B10. Cell B11 gives the proportion of area the positive value of the test statistic cuts off in the upper tail of the t-distribution with the indicated df (gdl in italiano).

Cell B12 gives the critical value for a one-tailed test: That's the value that cuts off the proportion of the area in the upper tail equal to  $\alpha$ .

Cell B13 doubles the proportion in B11. This cell holds the proportion of area from B11 added to the proportion of area that the negative value of the test statistic cuts off in the lower tail. Cell B13 shows the critical value for a two-tailed test: That's the positive value that cuts off  $\alpha/2$  in the upper tail. The corresponding negative value (not shown) cuts off  $\alpha/2$  in the lower tail.



In brief:

If p > alpha, we reject the H0

If p < alpha we cannot reject H=